

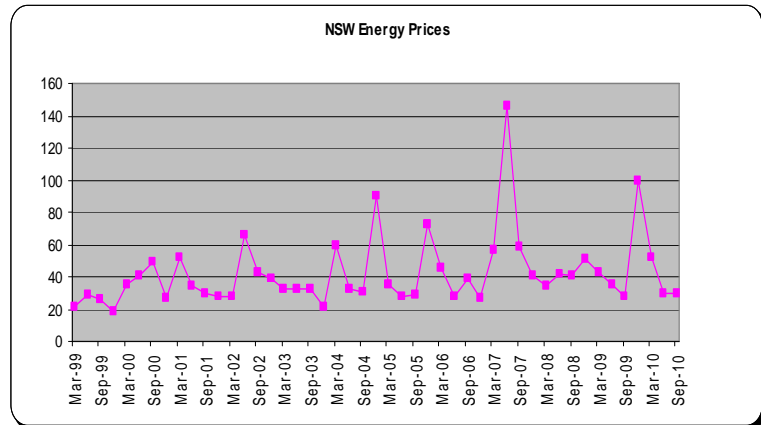
Background:

Employers Mutual Group Company EMSquared with Bakers Industry Association (BIA) (NSW) is working to assist members to achieve better rates from suppliers for specific items. BIA (NSW) has a significant membership base but has only limited aggregated buying power for its members. This presents a significant opportunity to strengthen the BIA (NSW) service offering by providing members with additional benefits.

Objective:

Collect data from all BIA (NSW) members for the following expense lines:

- Electricity;
- Natural Line Gas;
- Natural Bottle Gas;
- Phone call costs;
- Merchant fees.



Why were the above items picked to start with?

1. Every member consumes them;
2. The profile of the product is the same from all suppliers and the only variable measure is consumption by members;
3. Because the only variable is consumption, it is very easy to aggregate;
4. Consumption across the BIA member base is significant of these items.

How does it affect members?

1. This does not commit members to anything but allows the BIA to determine its aggregated spend for these items and establish a negotiation position.
2. When we are ready to go to market members will have the choice to participate or not.
3. Aggregation will help all members obtain a stronger collective position. Ultimately the goal would be to extend this to the majority of items purchased by an association member.
4. **Members are not obliged to accept any contract that is inferior to their pre-existing arrangement.**
5. **We appreciate the confidential nature of this information and confirm that individual member data will not be shared with external parties beyond that necessary to negotiate.**

What does it cost?

If we are successful in identifying a reduction in cost for you then we will ask you to pay ¼ of the amount of money we save you for each year that you are in a contract.

If we can't save you any money then there is no charge for the service.

What do we need?

1. A copy of the latest Invoice for each of these items listed under the objectives.
2. The signed letter of Authority to collect historical consumption data for Electricity.
3. Mark it Attention: energy@empower2.com.au and email it or Fax it To: 02 8251 9495 quoting your BIA Member number and contact details. **OR** Call James Iliffe on (02) 8251 9488 to discuss.

AUTHORITY

TO WHOM IT MAY CONCERN

Re: _____ (Company)

ABN/ACN: _____

Billing Address: _____, State _____ Postcode _____ (Premises)

Current Electricity Supplier: _____

Site Address:

1. _____	NMI: _____
2. _____	NMI: _____
3. _____	NMI: _____

This letter is to authorise Employers Mutual Management Pty Ltd ACN (01 735 191) (Agent) to act on behalf of the Company in order to access the following information in relation to the Company's existing energy accounts:

1. **Half hourly** data including date, interval, KWhs & KVA for the most recent 12 month period ending on the last day of the most recent month ended.
2. Start and end dates for each billing period, KWhs per time band, maximum demand and capacity per billing period for the most recent 12 month period.
3. Current contract end dates.
4. Current TNI and DLF information.
5. Account Number NMI (National Meter Identifier) Energy Supplier
6. Contract termination fees payable as at a date specified by the Agent.

Further, this letter is to authorise the Agent to act on behalf of the company in the procurement and administration of pricing and proposal requests relating to energy supply.

Please be advised that until further notice you must not invoke any automatic roll over or evergreen extension clauses.

Please provide the data requested above via email on energy@empower2.com.au

Please request Agent authorisation prior to directing any invoice for fees which may be payable to you to you by the Company.

Yours sincerely
For and on behalf of the Company

.....
Signed as authorised representative

Name

Position Dated

Instructions for this Form:

Enter the Name on you Electricity Bill and the companies ABN

AUTHORITY

Enter the Billing Address Details, not the location details, and the name of your current Electricity supplier.

TO WHOM IT MAY CONCERN

Re: _____ (Company)

ABN/ACN: _____

Billing Address: _____, State _____ Postcode _____ (Premises)

Current Electricity Supplier: _____

Site Address:

1. _____ NMI: _____

2. _____ NMI: _____

3. _____ NMI: _____

Enter each individual business location and the NMI (National Meter Identifier) from each bill. if you have more than one location then please enter this detail for each one.

This letter is to authorise Employers Mutual Management Pty Ltd, ACN (01 735 191) on behalf of the Company in order to access the following information in relation to the existing energy accounts:

1. **Half hourly** data including date, interval, KWhs & KVA for the most recent 12 months ending on the last day of the most recent month ended.
2. Start and end dates for each billing period, KWhs per time band, maximum demand capacity per billing period for the most recent 12 month period.
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Please provide the data requested above via email energy@empower2.com.au

Please request Agent authorisation prior to directing any invoice for fees which may be payable to you by the Company.

Yours sincerely
For and on behalf of the Company

Sign your name and print it clearly with your position, entering today's date.

.....
Signed as authorised representative

Name

Position..... Dated